

WORKSHOP: WORKING ACROSS SECTORS

November 22, 2013 10:00am - 12:00pm
Renton City Hall

A workshop for agencies serving Renton.



SKCHS

SOUTH KING COUNCIL OF HUMAN SERVICES



Sponsored by the South King Council of Human Services
and the City of Renton.

Presented by Nathan Phillips, SKCHS Director



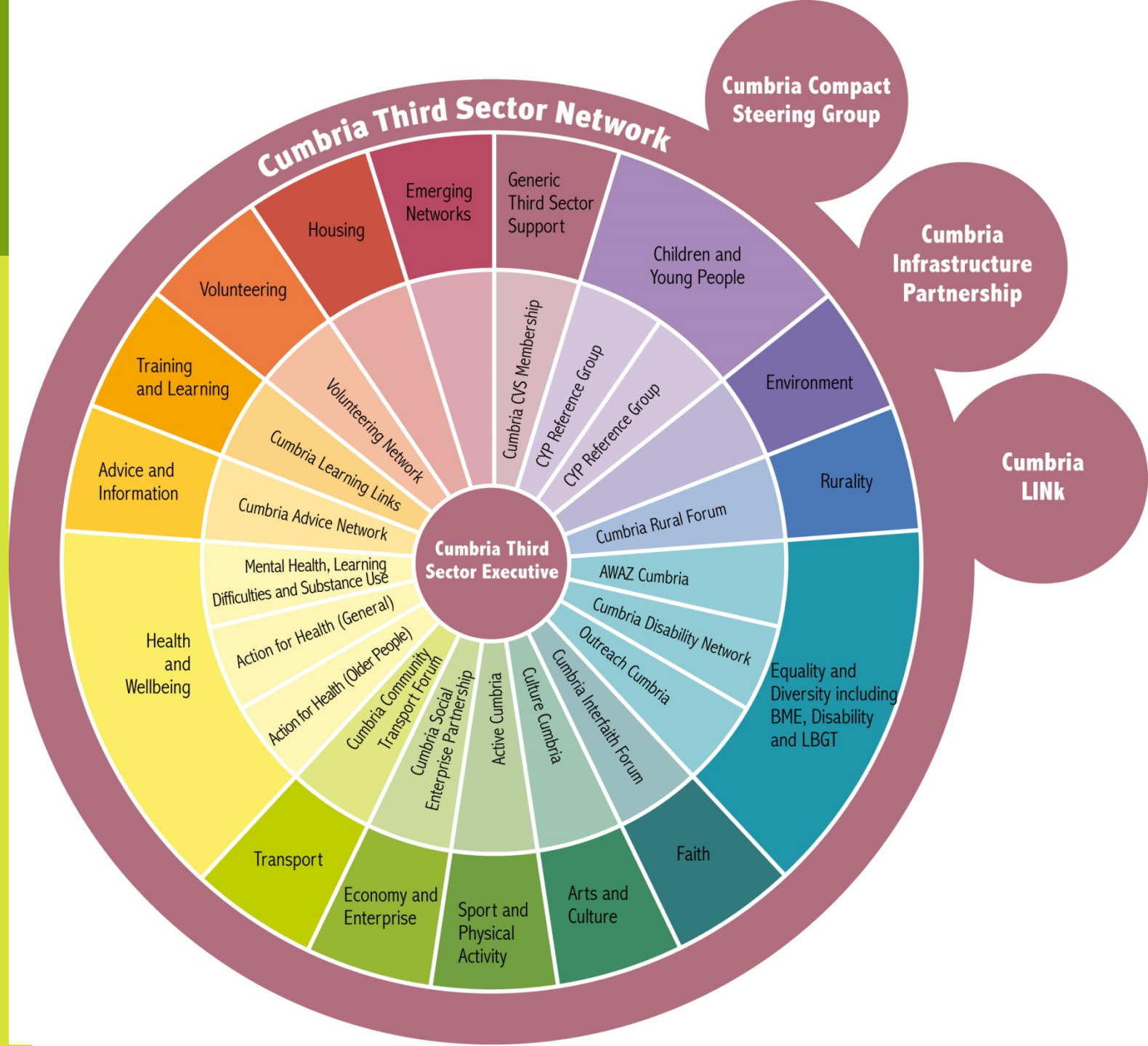
WORKING ACROSS SECTORS: AGENDA

- ◎ Who are these people?
- ◎ Why is this so hard?
- ◎ How can we make this work?



SECTORS

- ◎ Field of Work
- ◎ Commonly Understood Strategies
- ◎ United Under Common Goal, Objective, or Type of Work
- ◎ Shared Lens



WHY WORK ACROSS SECTORS?



**KEEP
CALM
AND
LEAVE ME
ALONE**

WHY WORK ACROSS SECTORS?





WHY IS THIS SO HARD?

- ⊙ Keeping things in their place
- ⊙ Sectors have systems
- ⊙ Sectors have cultures
- ⊙ Sectors have internal vocabularies, and outcomes
- ⊙ Sectors = people



DIAGRAM A SECTOR

⊙ Descriptor

⊙ Systems

⊙ Culture

⊙ Outcomes,
Lens, or
Result



**MAKE
IT
WORK**



HOW TO MAKE THIS WORK

1. Select Partners Carefully
2. Know the Sectors
3. Leadership and Quarterbacking
4. Get to a Common Agenda
5. Agree on Measurement



HOW TO MAKE THIS WORK

6. Articulate Roles
7. Nexus of Action
8. Early Wins
9. Vigorous Communication
10. Observe Power Differences



SOME KEY RESOURCES

- ◎ Collective Impact
- ◎ Cross Sector Work in Public Health
- ◎ Working Together study
- ◎ Publications on Regional Collaboration
- ◎ South King Council of Human Services
(206) 462-6644
www.skchs.org